



We make projects financeable. We don't finance them.

Baker Lane advises developers, sponsors, and owners of energy and waste conversion projects through the development phase. Twenty-five years of project and structured finance built across major integrated energy companies and a global energy trading and infrastructure bank, applied on the development side — finding what will kill a project in diligence, well before diligence.

WHERE WE WORK — CONCEPT TO FINAL INVESTMENT DECISION



CORE COMPETENCIES

- **Commercial structuring** and negotiation support across feedstock, offtake, and site agreements
- **Offtake and feedstock strategy** — counterparty screening, credit assessment, pricing mechanics
- **Permitting and interconnection** sequencing against the construction critical path
- **EPC procurement** strategy, bid evaluation, and risk allocation review
- **Financial modeling**, sensitivity and scenario analysis, cost estimate review
- **FID readiness** — diligence preparation and investment committee materials

WHY BAKER LANE

- **Capital-side perspective.** Twenty-five years evaluating, structuring, and executing energy infrastructure transactions from the other side of the table
- **Advisors, not intermediaries.** We do not raise capital, place securities, or represent investors
- **Aligned with the project.** Fees tied to development milestones — FID, permits, executed offtake — not to financing events
- **Sector focus.** Energy and waste conversion, with the technical vocabulary and counterparty map that comes with it

SECTORS

Waste-to-fuels, chemicals, and energy	Renewable natural gas and biogas	Gas processing and midstream	Power generation, storage, and demand response	Industrial decarbonization and thermal storage
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HOW WE ENGAGE

Monthly retainer

Ongoing advisory across an active development program.

Fixed-fee deliverables

Defined scope: a model, a feasibility review, a diligence readiness assessment.

Milestone fees

Compensation earned on operational and commercial milestones achieved.

COMPANY DATA

Baker Lane Consulting LLC · Texas limited liability company
Houston, Texas
NAICS 541611 · 541690 · 541620

Projects don't fail on the technology.
They fail on commercial structure.